



Recruit. Retain. Retire.

As a credit union, you have a unique set of needs when it comes to benefiting your employees. Let us help.

Credit Union Executive Life Insurance

- To create a program where the credit union can be highly selective regarding which executives are covered. Life insurance funding arrangements can be an effective strategy for attracting and retaining valuable key executives.
- To help ensure that the credit union implements the most cost effective plan possible.
- To create plans tailored to the individual needs of each credit union.

Possible solutions:

- **Collateral Assignment Split-Dollar Life Insurance** is an effective strategy for attracting and retaining valuable key executives. The credit union is reimbursed for premiums loaned with interest at the times and on the terms that are specified in the underlying split-dollar agreement.
- **Section 162 Bonus Plan** is personal life insurance funded by the credit union. An arrangement is made where the credit union pays bonus compensation to selected employees in the form of premium payments on the employee's personally owned life insurance policies.
- **457(f)** plans comprise of an agreement between the credit union and the employee to pay income in the future. This income can be tax deferred.

Prefunding Employee Benefits:

Prefunding is an innovative approach to fund current and future employee benefit costs while having the potential to offset and ease the rising expense of these obligations in the future.

Nationally, credit unions are experiencing an increase in employee benefit costs while also struggling with historically low yields, making it harder and harder to maintain or increase their ROA and Average Yield on Investments.

Under current NCUA regulation 701.19 credit unions are allowed to invest a portion of their net worth in what would normally be considered impermissible investments to generate additional yield.

Contact us for a complimentary review.

For more information, contact:

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